

## Wireless LTE Failover for Partners

Primary and Backup Connectivity with  
Speeds up to 120 MB, with under 75  
Milliseconds of Latency

### How it works

Rather than your customers paying full price for a data plan they may rarely use, we offer a ZERO USAGE plan at a fraction of the cost of other providers plans. That's a significant reduction in business expense.

If your customer experiences a failure with their primary internet connection, our managed router automatically recognizes the failure and switches the connection to the AT&T LTE Wireless network. That keeps their revenue flowing and employees productive! Though it's completely seamless, you, your customer and Altaworx will be notified of the failure and switchover. During this period, Altaworx has a real-time view of the data consumption, and the router will automatically switch the connection back when the primary connection is up and running.

Your customer only pays for the data they consume during failover. There are no overage charges. They simply pay the preset plan price for their level of consumption for that month. The next month, they return to their low-cost, ZERO USAGE PLAN. We completely eliminate wasted expense! Your customers will NEVER over pay.

#### Key Features

- LTE Certified embedded cellular modem
- Compact size
- M2M solution
- Branch office or retail solution
- Optimal signal strength placement
- Enterprise ready

#### Benefits

- Connects any Ethernet device to cellular network
- LTE Certified embedded cellular modem
- Neutral color and included mounting hardware ideal for branch office and retail locations
- Included battery for site survey to identify optimal signal strength placement
- Optional POE (Power Over Ethernet) cable
- Optional Portal for central cloud managed facilitates rapid deployment and management of large networks

#### Industries

- Retail Chains
- Distributed Enterprise
- ISP / Telecom
- Managed Services
- M2M & IOT applications including: Kiosks, POS, ATM, Digital Signage, smart connected devices, Healthcare

