

Why Altaworx?

Company History

Altaworx was founded in 2001 as Enterprise Telephony Group, Inc., to address the emerging demand for Voice over Internet Protocol (VoIP) business telephone systems. Our vision was to build a company that not only provided leading edge technology, but also focused on helping customers drive revenue, control expenses, increase productivity and operate more efficiently. To maximize impact, Altaworx became a member of the BellSouth Business Partner Program (now AT&T Alliance Channel). Positive customer impact and superior sales performance led Altaworx to be named a Gold Partner in this program.

Recognizing the potential of AT&T's Partner Exchange (APEX), Altaworx was the first company to join the program in 2013. Today, APEX generates revenue of \$60 billion and continues to grow. As a member, Altaworx is able to purchase and resell AT&T IP voice, data and mobility products. Altaworx bundles these products with its Hosted PBX and SIP trunking solutions.

APEX enables Altaworx to extend its reach to a wider variety of customers, including government, education and medical organizations. Altaworx has thrived in this program. In 2014, Altaworx received the Platinum Ascend Award for being one of the top producers in the APEX program. In 2016, Altaworx became the first partner to reach Platinum Elite Status.

Today, Altaworx operates its cloud-based voice solutions from two AT&T data centers located in Dallas, TX and Atlanta, GA. The company has expanded its footprint across the country and now serves customers in twenty-three states, Canada, and Mexico.

Our Approach

With so many alternative solutions available, the challenge remains the same for those charged with evaluating and selecting a solution that best meets the needs of their organization. Whether you are interested in selling our products or purchasing them for your business, our goal is to provide the tools to help you accomplish your business goals.

Consultation

We meet with you to discuss your business goals and gain insight about the processes in place.

Plan

With your goals in mind, we customize a plan that best meets your needs.

Deliver

Once your solution is in place, we provide continued support to ensure your business is on its way to success.

